

NAVY Gold Coast 2012



presented by:
CAPT Robert Heck
Lead Contracting Executive Office

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- Automatic Identification Technology

- Contracting

- Ammunition Supply Chain Management

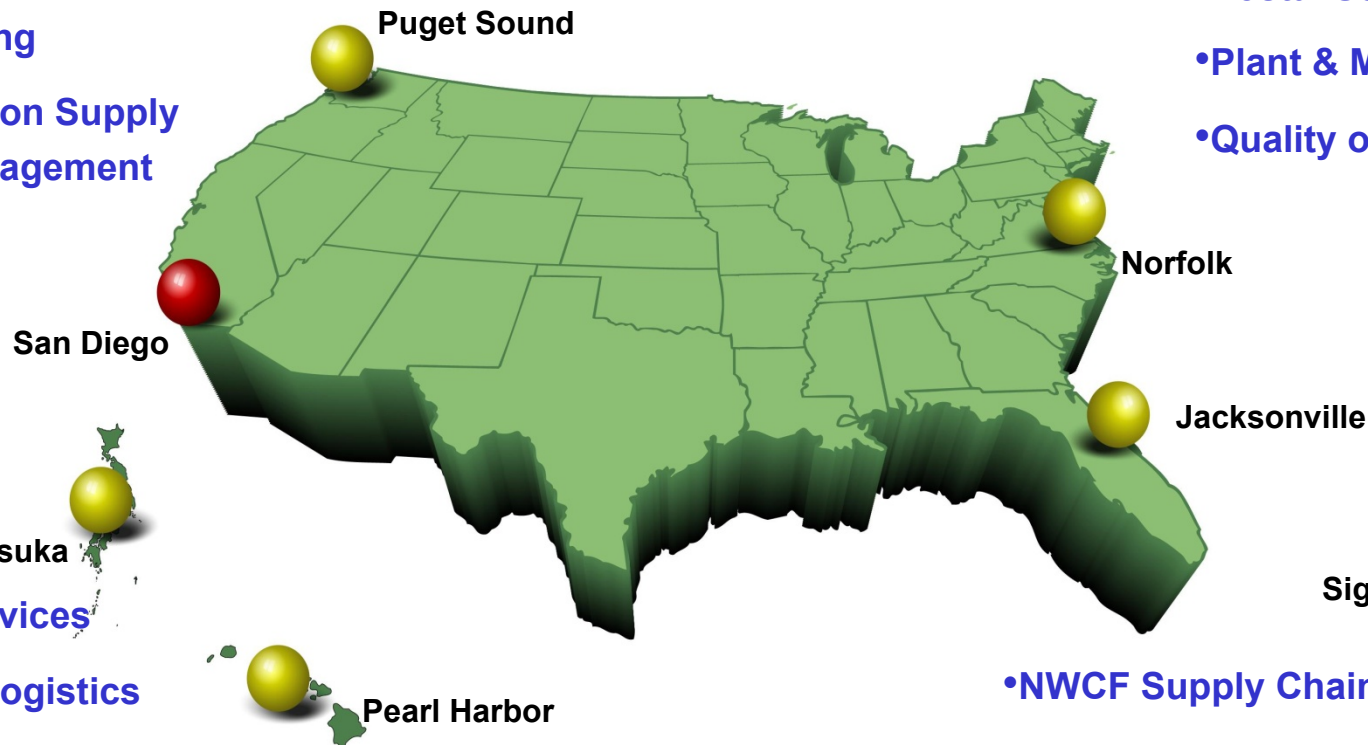
- FMS

- Material Management

- Postal Services

- Plant & Minor Property

- Quality of Life



- Fuel Services

- Global Logistics

- Household Goods

- HAZMAT Management

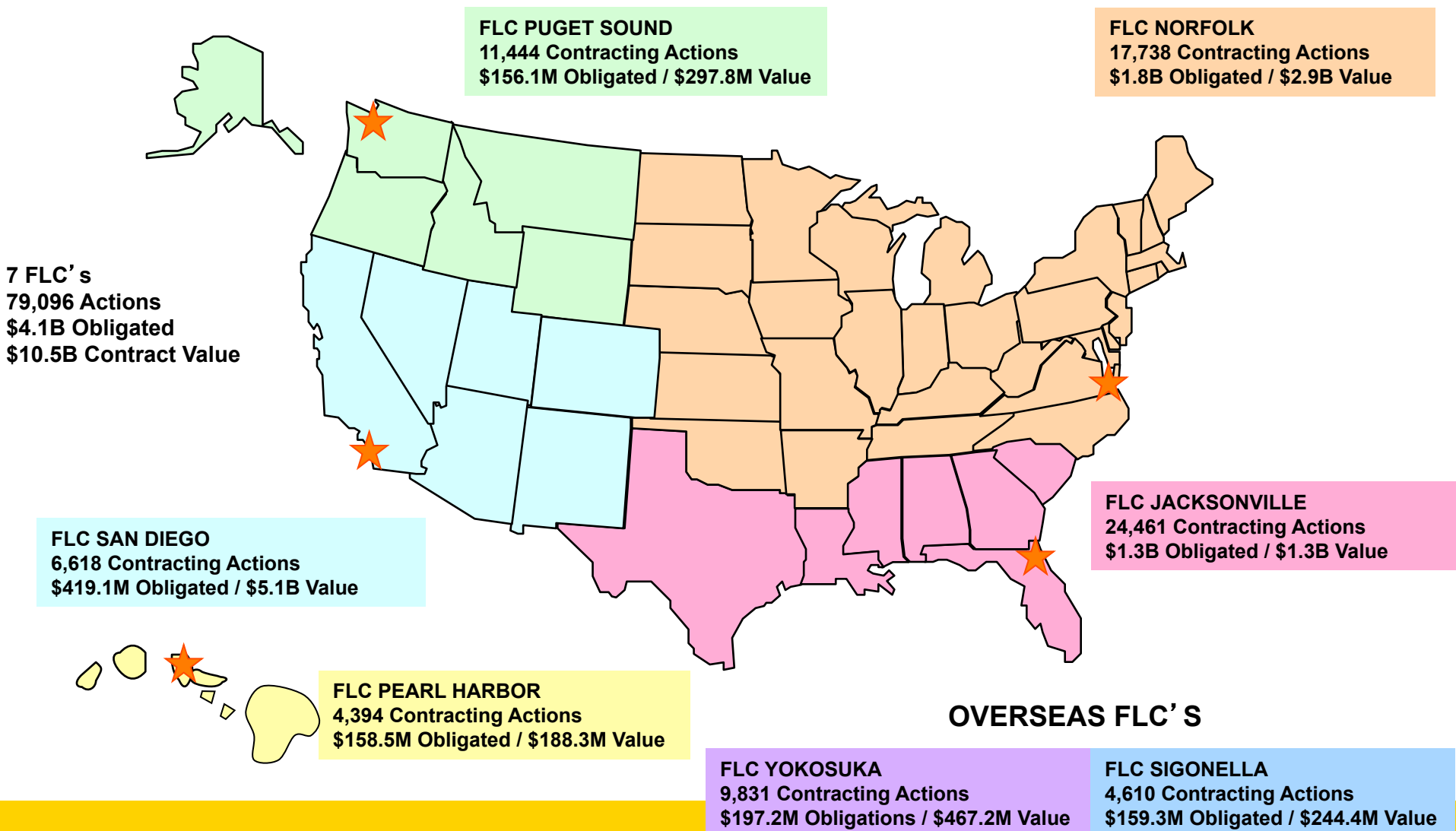
- Integrated Logistics Services

- NWCF Supply Chain Management

- Transportation & Distribution - Regional Transportation

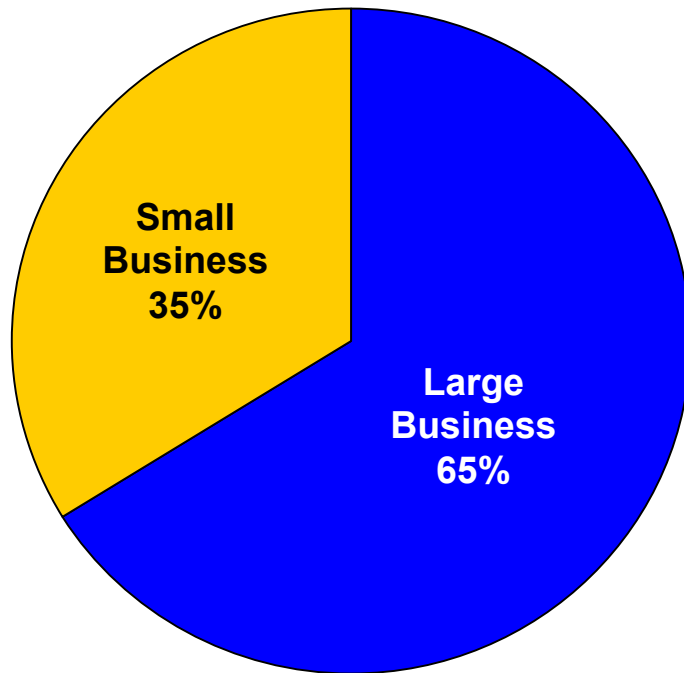
- Warehousing Services

NAVSUP GLS CONTRACTING FY2011



2011 REQUIREMENTS Top 10 NAICS In Dollars (\$)

NAVSUP GLS % of Dollars by Business Size (excluding NMCI Dollars)



NAVSUP GLS GOAL = 31%

Fleet Logistics Center **JACKSONVILLE**

NAICS	NAICS Description
541519	Computer Services
541611	Administrative & General Management Consulting Services
541614	Process, Distribution, & Logistics Consulting Services
722310	Food Services Contractors
488310	Port & Harbor Operations
561320	Temporary Help Services
561210	Facilities Support Services
541330	Engineering Services
561110	Office Administrative Services
493110	General Warehousing & Storage

2011 REQUIREMENTS

Top 10 NAICS In Dollars (\$)

Fleet Logistics Center NORFOLK

NAICS	NAICS Description
541330	Engineering Services
541611	Administrative & General Management Consulting Services
541519	Computer Related Services
722310	Food Service Contractors
541614	Process, Physical Distribution, & Logistics Consulting Services
611710	Educational Support Services
541512	Computer Systems Design Services
541511	Custom Computer Programming Services
541990	Other Professional, Scientific, & Technical Services
611699	Other Miscellaneous Schools & Instruction

Fleet Logistics Center PEARL HARBOR

NAICS	NAICS Description
561210	Facilities Support Services
722310	Food Service Contractors
517210	Wireless Telecommunications Carriers (except satellite)
332312	Fabricated Structural Metal Manufacturing
332311	Prefabricated Metal Building & Component Manufacturing
442110	Furniture Stores
517110	Wired Telecommunications Carriers
541330	Engineering Services
325120	Industrial Gas Manufacturing
624110	Child & Youth Services

2011 REQUIREMENTS

Top 10 NAICS In Dollars (\$)

Fleet Logistics Center PUGET SOUND

NAICS	NAICS Description
333512	Machine Tool Manufacturing (Metal Cutting Types)
336611	Ship Building & Repairing
541330	Engineering Services
541990	Other Professional, Scientific, & Technical Services
333319	Other Commercial & Service Industry Machinery Manufacturing
811310	Commercial & Industrial Machinery & Equipment
333912	Air & Gas Compressor Mfg
561110	Office Administrative Services
334417	Electronic Connector Mfg
332312	Fabricated Structural Metal Mfg

Fleet Logistics Center SAN DIEGO

NAICS	NAICS Description
541330	Engineering Services
611710	Educational Support Services
334511	Search, Detection, Navigation, Guidance, Aeronautical, & Nautical System Instrument Manufacturing
611430	Professional & Mgmt Development Training
541712	Research & Development in the Physical, Engineering & Life Sciences
722310	Food Service Contractors
561110	Office Administrative Services
611310	Colleges, Universities, & Professional Schools
517210	Wireless Telecommunications Carriers
332322	Sheet Metal Work Manufacturing

A collaborative and structured process of analyzing an organization's spend and using the information to make business decisions about acquiring commodities and services more effectively and efficiently.

Commodities Currently Underway for Strategic Sourcing:

- FLC San Diego – Maintenance & Repair Operations (MRO's); Education & Training
- FLC Norfolk – Engineering Management; Conferences

Commodities Currently on Strategically Sourced Contracts that are Recompeted Every 3 Years:

FLC Norfolk

- Standard Program Mgmt
- Integrated Logistics Support
- Engineering Services
- C4I Mod Support Services
- Maint & Rep Ops Supplies
- Navy Furniture
- Reverse Auction
- BSO Liasons

FLC San Diego

- Global Business Solution
- Cell-Phone
- Office Supplies
- Janitorial & Sanitation

Small Business Program Directors

Jacksonville	Caretha Brown-Griffin	904-542-1143	caretha.browngriffin@navy.mil
Norfolk	Carrodena Johnson	757-443-1435	carrodena.johnson@navy.mil
Norfolk (Philadelphia Site)	Gerald Furey	215-697-9555	gerald.furey@navy.mil
Pearl Harbor	Hayden Hu	808-473-7583	hayden.hu@navy.mil
Puget Sound	Lucy Leu	360-476-1985	lucy.leu@navy.mil
San Diego	Gary Thomas	619-556-5109	gary.p.thomas@navy.mil

- Please pick up educational handout
 - Identify your supply or service
 - Identify your NAICS
 - Determine your size standard
 - Obtain a DUNS
 - Register in CCR
 - Target your Navy customers
 - Search NECO
 - Use available resources and websites